

**FOR IMMEDIATE RELEASE**

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## **SUFFOLK COUNTY COMMUNITY COLLEGE'S ENTREPRENEURIAL CLIENT WINS CONTRACT WITH U.S. ARMY**

Brentwood, NY - Suffolk County Community College is pleased to announce that Elena Ennever, President of Whenever...Travel Ltd., and a client in Suffolk County Community College's Entrepreneurial Assistance Center, has been awarded her first contract. The \$20,000 contract with the U.S. Army requires the company to arrange lodging, conference rooms, audio/video equipment and all the pertinent details for its annual conference.

Mrs. Ennever attended SCCC's Entrepreneurial Assistance Program, a 60-hour training course designed help entrepreneurs build the skills necessary to grow their business. Through a guest lecturer in one of her classes, she learned about the free Government and Private Sector Contracts Assistance Program. As a result of her SCCC experience, Mrs. Ennever attended a one-on-one session at the Long Island Development Corporation and was enrolled in the bid matching system, which provides opportunities to bid on various government projects.

"I was very interested in learning how to develop new business opportunities and SCCC's Entrepreneurial Assistance Program was extremely helpful in both the educational content of the classes and in the quality of their guest lecturers. By contacting one of the speakers, I was able to make the connections I needed to achieve my dream of winning a government contract for my new business," said Mrs. Ennever.

Daphne Gordon, Project Administrator for SCCC's Entrepreneurial Assistance Center, added, "The Entrepreneurial Assistance Center is part of SCCC's commitment to assist with the economic development of Suffolk County and its residents. Our 60-hour training program covers the basic business model: marketing, management, taxes, finances and the law as it relates to business development. Mrs. Ennever took advantage of our services and was able to see her business grow. That is the type of result we strive to realize with all our clients."

The Entrepreneurial Assistance Center is partially funded by a grant from the Empire State Development Corporation. The goal of the partnership is the development and growth of small businesses in Suffolk County. For more information, small businesses are encouraged to contact the Center at (631) 851-6200.

## **About Suffolk County Community College**

Suffolk County Community College (SCCC) is the largest community college in the State University of New York (SUNY) system, enrolling more than 25,000 students at its three campuses in Selden, Brentwood and Riverhead. SCCC offers the Associate in Arts (A.A.), Associate in Science (A.S.), and Associate in Applied Science (A.A.S.) degrees, as well as a variety of certificate programs. Offering the lowest college tuition on Long Island, a highly respected Honors program, extensive extracurricular activities, championship athletic teams, and numerous unified transfer programs, SCCC is a first-choice college for Long Island students. Visit us online at [sunysuffolk.edu](http://sunysuffolk.edu).

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